

01 March 2026

Ref:

TO ALL BIDDERS

Dear Sir/Madam

RE: QUERY AND ANSWER FOR COMPETITIVE BIDDING TENDER DOMESTIC (CBTD) 22-26 FOR SUPPLY, DELIVERY AND INSTALLATION OF CCTV SYSTEMS AT VARIOUS TELONE STATIONS COUNTRYWIDE

The above tender wherein you are participating, refers.

Please be advised that we received queries from prospective bidders. The queries together with the responses from TelOne are as below:

Query 1

The ANNEX C on page 17 under BIDDER'S REFERENCE NUMBER. We see it is inserted as CBTD 22-26. May we correct that to the individual bidder's reference number?

And also on the header of some pages we see "**BIDDING DOCUMENT FOR THE SUPPLY AND DELIVERY OF OFFICE FURNITURE,**" and what is the implication of this to the bid document?

Response 1

Please be advised that an amended tender document was re-uploaded on the website on Wednesday 18 March 2026

Query 2

I wanted to check if a company does NOT have a VAT CERTIFICATE, does it mean it is an automatic disqualification.

Response 2

Bidders will be disqualified for not having a VAT Certificate unless if their annual taxable turnover does not exceed USD 25,000 or ZiG equivalent.

Query 3

We note in **Part 5 on Page 4** of the bidding document that it states: "*Bidders should provide sample along with the bid.*"

Response 3

There is no need for samples. Supplied items will be verified on system acceptance tests and commissioning.

Query 4

We noted that the Statement of Requirements does not have a provision for items like travel and labour. We would like to propose that the document be revised to accommodate another column headed Preliminaries and Generals (Ps and Gs) with these sub headings:

1. Labour
2. Transport
3. Training & Support
4. Insurance for Completed Works but under Maintenance Period (To Include Contractor All Risk Insurance)
5. Administration Costs

Response 4

Item	ISSUE	RESPONSE
1.	Labour	This does not have an effect on the specification so provider can proceed and present as he/she sees fit as this aspect does not have any bearing on the specification but on the bidder's final cost
2.	Transport	
3.	Training & Support	
4.	Insurance for Completed Works but under Maintenance Period (To Include Contractor All Risk Insurance)	The service provider will be responsible for this aspect during the warranty period and hence this is taken care of outside the bid.
5.	Administration Costs	This aspect is again up to the bidder and can be presented as he/she sees fit as this does not have any bearing on the specification but on the bidder's final cost

Query 5

To accommodate these, we propose the closing date be moved to 8 April 2026.

Response 5

Tender closing date has been extended to 9 April 2026, Time and place remain the same.

Query 6

We are writing to seek clarification on the above-mentioned tender. We would like to confirm whether the entire LAN infrastructure is already in place to facilitate the installation of the cameras.

Response 6

LAN is available. Service providers are however expected to provide wiring to the respective switches. Please also take note that use of wireless has been discarded. The tender is therefore being amended in areas where use of wireless had been specified as per accompanying addendum.

Yours faithfully

A handwritten signature in blue ink, appearing to read 'C. Chenga', with a stylized flourish at the end.

C. CHENGA (MCIPS)
PROCUREMENT MANAGEMENT UNIT EXECUTIVE

ADDENDUM COMPETITIVE BIDDING TENDER CBTD 22-26

FOR THE SUPPLY DELIVERY INSTALLATION OF CCTV SYSTEMS AT VARIOUS TELONE SITES

ANNEX B

PART 2: STATEMENT OF REQUIREMENTS

Item No ¹	Site	Description of equipment as in tender	Description of equipment amended to read	Quantity ²	Unit Price ³	Total Price ⁴
1	Braeside Customer Services	2 MP Fixed Dome full colour wireless and audio	2 MP Fixed Dome full colour and audio	2		
		2 MP fixed dome – full colour wireless	2 MP fixed dome – full colour	1		
4	Chegututu exchange & Customer Services	2 MP Fixed Dome full colour and audio wireless	2 MP Fixed Dome full colour and audio	2		
6	Karoi Customer Services	2 MP fixed bullet full colour wireless	2 MP fixed bullet full colour	1		
7	Ngezi Customer Services	2 MP fixed dome full colour & audio wireless	2 MP fixed dome full colour & audio	2		

Annex D

Technical Specification and Compliance Sheet

Item No ¹	Site	Description of equipment as in tender	Description of equipment amended to read	Quantity ²	Compliant
1	Braeside Customer Services	2 MP Fixed Dome full colour wireless and audio	2 MP Fixed Dome full colour and audio	2	
4	Chegututu exchange & Customer Services	2 MP Fixed Dome full colour and audio wireless	2 MP Fixed Dome full colour and audio	2	
6	Karoi Customer Services	2 MP Fixed Dome full colour and audio. Wireless	2 MP Fixed Dome full colour and audio.	2	
7	Ngezi Customer Services	2 MP fixed dome full colour & audio wireless	2 MP fixed dome full colour & audio.	2	