

19 October 2026

ALL BIDDERS

**RE: RESPONSE TO QUERIES: INVITATION TO DISPOSAL TENDER 01-26: DISPOSAL OF REDUNDANT COPPER CABLES**

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The above tender wherein you are participating, refers.

Please be advised that we received queries from one of the participating bidders. The queries together with the responses from TelOne are as follows:

**Query 1**

**Licensed local processing (clause 3.4):** we intend to partner with a locally licensed copper processor in Zimbabwe, who will process the recovered cable for us. We are in discussions at the moment and will share the details of our partner once we have decided. Please confirm that this approach meets the requirements of clause 3.4 for a foreign bidder.

**Response 1**

The said clause requires that a bidder for this tender must have a valid copper licence and has nothing to do with processing of the copper.

**Query 2**

**Bid basis (clauses 4.3, 4.4 and 4.6):** by weight, much of recovered cable is insulation, sheathing, paper and filling, and the copper share differs widely between underground, aerial, drop wire and MDF cable. We will therefore price our bid as a percentage of the LME copper price per tonne of recovered copper, not per tonne of gross cable, with settlement on the copper actually recovered, confirmed by weighbridge tickets and a joint sample strip at collection. Please confirm that a bid on this basis will be accepted. If TelOne requires a price per tonne of gross cable, could you share the copper content or cable specifications per lot, or arrange a sample strip during viewing?

**Response 2**

The recovered copper cables as specified in the invitation to tender document are sold *voetstoots* (as is) with no processing per se. The pricing on the basis of LME is guided in the tender document for bidders to follow and comply with for purposes of this tender. Unfortunately, no copper content information shall be shared but viewing has been provided for in the invitation to tender and

intending bidders are free to undertake. *For emphasis, the recovered cables are sold as they are.*

### **Query 3**

**Deposit (clause 4.12):** could you please confirm whether the deposit can be paid by card or by wire transfer, and send the terms of the deposit, including when it is refunded to unsuccessful and successful bidders. We would also welcome an alternative to the cash deposit for a foreign bidder, such as a letter of undertaking or an offset against the first payment.

### **Response 3**

Yes, the deposit can be paid by electronic means to TelOne Account. The deposit is refundable at the conclusion of the tender and upon bidders meeting all conditions of the tender. The requirement for cash deposit is therefore maintained with no options.

### **Query 4**

**Submission:** please confirm that bid documents sent by DHL to the tender box address before the closing time will be accepted.

### **Response 4**

Yes, provided the bid is received in time to be sorted into the tender box at the said address before the deadline specified in the invitation to tender with all responsibility lying with the bidder. *No late tender shall be accepted whether by post or otherwise.*

Your faithfully



**C. CHENGA (MCIPS)**  
**PROCUREMENT MANAGEMENT UNIT EXECUTIVE**